

PRESS RELEASE

1NCE announces customer wins from all areas of IoT

Cologne, 12/06/2019 - 1NCE, the revolutionary provider of simple connectivity for IoT solutions, has announced that customers are using its innovative services across all areas of IoT. The company has recently revealed that it is supplying its IoT FlexSIM cards to companies in automotive tracking, sensors and automation, smart cities, cold chain, asset tracking and smart lighting to name just a few sectors.

These customers are taking thousands of SIM cards to access 2G, 3G, 4G, LTE-M and narrowband IoT (NB-IoT) network capacity in support of their IoT services, applications and devices across a global footprint.

The company has recently announced that automotive tracking provider Vimcar, sensor distributor autosen, smart street lighting provider Flashnet, assured cold chain transport service Blulog and high value personal asset tracking specialist Trackting, to mention just a few, are all utilising 1NCE IoT FlexSIMs to support their services. Stories that provide detail on each deployment are available on the 1NCE website.

The companies have been attracted to 1NCE because of its simple, clear, easy to procure solutions to the challenges of IoT connectivity. Customers welcome the choice of network type, the security of the 1NCE open VPN, the assurance of 1NCE's partnership with Deutsche Telekom, the ease-of-use of the 1NCE webshop which enables them to order SIM cards in the volumes required on-demand. In addition, the visibility into the cost of IoT connectivity provided by the 1NCE Lifetime Fee proposition is making it simpler than ever before to calculate the costs and therefore the business case for new IoT services.

"I'm delighted that the 1NCE message of simple connectivity, how you want it and where you want it is being heard in the market place and companies are taking the pain out of IoT connectivity provision by selecting our simple offerings," said Alexander P. Sator, the chief executive of 1NCE. "Our customers know they can come to our webshop, buy SIMs and be up and running in just a few days. We look forward to supporting these and future customers and IoT continues to mature and the need for simple, easy-to-manage IoT connectivity becomes even more vital to the success of the Internet of Things itself."

1NCE GmbH was founded in January 2017 and started sales in August 2018. Today, the company has more than 50 staff.

About 1NCE:

1NCE is the first fully-fledged IoT network carrier in the world to offer fast, secure and reliable connectivity services at low cost based on an IoT flat rate. This makes IoT applications such as tank maintenance, smart metering or vehicle telematics affordable. The "1NCE in a Lifetime Fee" includes 500 MB data volume, 250 SMS and free access to the 1NCE Connectivity Management Platform via Internet and API. To provide the service, 1NCE cooperates with Deutsche Telekom AG and leading telecommunications providers and supports all common mobile communications standards (2G, 3G, 4G, NB-IoT). The company headquartered in Cologne offers its flat rate almost world-wide. 1NCE GmbH was founded in 2017 together with Deutsche Telekom AG and has more than 50 staff in Cologne, Hamburg, London, Rome, Paris and Riga. For more information, please see www.1nce.com

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